SAN FRANCISCO INTELLECTUAL PROPERTY
LAW ASSOCIATION
PMB #354, 100 First St., Suite 100
San Francisco, CA 94105
(415) 249-9249
www.sfipla.org

BOARD OF DIRECTORS
Timothy J. Hadlock, President
CHEVRONTEXACO CORPORATION
Tel (925) 842-1884
timothy.hadlock@chevron.com

Ingrid C. Llewellyn, Vice President
ACCPAC Int’l, Inc.
Tel (925) 461-5802
ingrid.llewellyn@acpac.com

Andrew Basile, Secretary
COOLEY GODFARY LLP
Tel (415) 693-2192
abasile@cooley.com

Van Mahamed, Treasurer
SHEMWELL GREGORY & COURTNEY
Tel (408) 351-6632
vmahamed@sgcpartners.com

Kuni Oh, Past President

COMMITTEE CHAIRS
Annual Meeting
Andrew Schwaab
Finnegan, Henderson, Farabow, Garrett & Dunner, LLP
Tel (617) 490-6633
andrew.schwaab@finnegan.com

John W. Calkins
Bingham McCutchen LLP
Tel (415) 393-2120
john.calkins@bingham.com

Monthly Meetings
Ian K. Boyd
Harvey, Skidmore, Jacobs LLP
Tel (415) 354-0410
iboard@harveyskidward.com

Patents
Douglas C. Limbach
TheraSense, Inc.
Tel (510) 740-5400
Douglas.Limbach@therasense.com

Trademarks
Shelley Alpert
Morgan, Lewis & Bockius LLP
Tel (415) 371-1290
railpert@morganlewis.com

Copyrights
Becsey Troutman
Theilen Reid & Preist LLP
Tel (415) 371-1200
btrooutman@theilenreid.com

Job Fair 2004
Becsey Troutman

Communications
Deborah A. Davis
Tel (415) 372-6715
deborah.a.davis@theglobe1.net

May 14, 2004

Re: Seventh Annual SFPLA Bay Area Job Fair

Dear Student:

The San Francisco Intellectual Property Law Association (SFPLA) cordially invites you to the 7th Annual SFPLA Bay Area Job Fair. The attached registration packet includes information provided by the 14 firms that have finalized their commitment by close of the original registration period. In prior job fairs, additional firms signed up during the late registration period. Should this occur again, we will post an updated employer selection form on our website.

Please also note that only student members of SFPLA are permitted to participate in the job fair. If you are not already a member, student registration materials are available at www.sfipla.com.

The job fair will be held at University of California Hastings College of the Law on Saturday, August 14, 2004. Interviews will be 25 minutes in length, with five-minute breaks after each interview, beginning at 9:00 a.m. and concluding at 4:00 p.m. There will be a lunch break from 12:00 p.m. to 1:00 p.m. and a catered reception for both employers and students from 4:00 p.m. to 5:00 p.m.

Due to the high volume of copying, postage and hours involved in organizing the job fair, we will only accept student materials in hard copy via mail or courier delivery. E-mail submissions will not be accepted. Additionally, it is essential that you provide an e-mail address where we may contact you between now and August 14. We will not be mailing, faxing or calling students with future scheduling information.

Attached is an Employer Selection Form listing employers who have committed to participate. To register for the job fair, please:

1. Complete the Employer Selection Form; and

2. Provide one copy of your resume for each employer you would like to interview with, including supplemental materials such as transcripts or writing samples for firms that require them.
Send your registration materials via U.S. mail or courier to the below address for receipt no later than June 25, 2004. PLEASE NOTE THAT ALL MATERIALS MUST BE RECEIVED BY JUNE 25, 2004. We are unable to grant deadline extensions, as all resumes must be forwarded to employers immediately thereafter.

Furthermore, please note that employers will not accept interview requests/resumes directly from students.

Please send your materials to:

Becky Troutman
SFIPLA 2004 Bay Area Job Fair
c/o Thelen Reid & Priest LLP
101 Second Street, Suite 1800
San Francisco, CA 94105

When selecting employers with whom you would like to interview, please carefully review their firm materials to determine if you background is compatible with any specific requirements provided by that employer. We are unable to send individual employer packet materials to each student but have provided any information received from these employers to your school and/or on our web site. We encourage you to visit your placement office, use Martindale-Hubbell and/or visit law firm web sites to obtain additional information about the interviewing employers.

Employers are provided the opportunity to pre-screen resumes. Although we will attempt to schedule interviews with as many of the firms you have requested, scheduling will ultimately depend on the number of responses from interested applicants and employer interest.

Please note that this program does not preclude you from participating in any other recruitment effort and certainly does not mean you should not continue to pursue other avenues in your job search. We are excited about your participation in this annual event and we thank you for your time and attention.

Very truly yours,

SAN FRANCISCO INTELLECTUAL PROPERTY LAW ASSOCIATION

Becky Troutman

Enclosure
STUDENT REGISTRATION PACKET

FOR

THE SEVENTH ANNUAL

SFIP LA BAY AREA JOB FAIR

PROUDLY PRESENTED BY

THE SAN FRANCISCO INTELLECTUAL PROPERTY LAW ASSOCIATION (SFIP LA)

SATURDAY, AUGUST 14, 2004

UNIVERSITY OF CALIFORNIA
HASTINGS COLLEGE OF THE LAW
200 MCALLISTER STREET
SAN FRANCISCO, CALIFORNIA
REGISTRATION DEADLINE: JUNE 25, 2004

Student Name: ________________________________
E-Mail Address: ______________________________
Law School: _________________________________

The following employers are registered to interview at the SFIPLA Job Fair. Please list, in number order, your preference of employers with whom you would like to interview.

_____ Beyer Weaver & Thomas, LLP
_____ Blakely Sokoloff Taylor & Zafman, LLP
_____ Cooley Godward LLP
_____ Darby & Darby P.C.
_____ Finnegan, Henderson, Farabow, Garrett & Dunner, L.L.P.
_____ Fish & Neave
_____ Gunderson Dettmer Stough Villeneuve Franklin & Hachigan, LLP
_____ Knobbe Martens Olson & Bear LLP
_____ Morrison & Foerster LLP
_____ Orrick, Herrington & Sutcliffe LLP
_____ Snell & Wilmer
_____ Sughrue Mion, PLLC
_____ Townsend and Townsend and Crew LLP
_____ Wilson Sonsini Goodrich & Rosati

Required Materials: (1) Employer Selection Form; (2) one resume for each firm you would like to interview with; and (3) supplemental materials, such as transcripts or writing samples, for each firm that requires them.

Send to: Becky Troutman
2004 Bay Area Job Fair
c/o Thelen Reid & Priest LLP
101 Second Street, Suite 1800,
San Francisco, CA 94105
HIRING FOR:

Berkeley, CA
Mountain View, CA

Website: www.beyerlaw.com

Interview Criteria

1. Candidates:  
   X 2L  
   X 3L  
   X LLM in Intellectual Property  
   ____ Other

2. Technical degree is required (electrical engineering, chemical engineering, computer engineering, mechanical engineering or physics); technical work experience preferred.
HIRING FOR:

Los Angeles, CA
San Jose, CA
Sunnyvale, CA
Denver, CO
Lake Oswego, OR
Seattle, WA

Website: www.bstz.com

Interview Criteria

1. Candidates: X 2L X 3L
   _____ LLM in Intellectual Property
   _____ Other

2. Technical degree is required (undergraduate).
HIRING FOR:

Palo Alto, CA
San Diego, CA
San Francisco, CA
Broomfield, CO
Reston, VA

Website: www.cooley.com

Interview Criteria

1. Candidates: X (90%) 2L  X (10%) 3L

_____ LLM in Intellectual Property

_____ Other

2. Technical degree is not required. Candidates should have a strong academic record, excellent writing skills, strong interpersonal skills, extracurricular activities, work experience, evidence of teamwork, and geographic ties to the area for which the candidate is interviewing.
HIRING FOR:

New York, NY
Seattle, WA

Website: www.darbylaw.com

Interview Criteria

1. Candidates: X (80%) 2L  X (20%) 3L

   _____ LLM in Intellectual Property
   _____ Other

2. A scientific or technical degree is required for patent candidates for both offices, advanced degrees are preferred. The firm is most interested in candidates with degrees in the following fields: aeronautical engineering, aerospace engineering, analytical chemistry, applied physical science, biochemical genetics, biochemistry, bio-inorganic chemistry, biology, bio-medical engineering, biotechnology, cellular biology, chemical engineering, computer engineering, computer science, electrical engineering, electronics, embryology, engineering physics, genetics engineering, genetics, immunology, materials science engineering, mathematics, mechanical engineering, microbial genetics, microbiology, neurophysiology, neuroscience, nuclear engineering, organic chemistry, pharmacology, physical chemistry, physics.

3. The firm will also accept resumes for candidates with non-technical degrees for trademark and copyright positions in the New York office.

4. All candidates should have excellent credentials, top of law school class. The firm prefers students with any or all of the following: advanced scientific or technical degree, law review or journal experience, and/or moot court experience.
HIRING FOR:

Palo Alto, CA
Atlanta, GA
Cambridge, MA
Reston, VA
Washington, D.C.

Website: www.finnegan.com

Interview Criteria

1. Candidates:  
   - X 2L  
   - X 3L  
   - ____ LLM in Intellectual Property  
   - ____ Other  

2. Technical degree is required. Candidates should have outstanding technical background in the biological sciences, engineering or computer science field and rank in the top 25% of their law school class.
HIRING FOR:
Palo Alto, CA
Website: www.fishneave.com

Interview Criteria

1. Candidates:
   X 2L  ____ 3L
   ____ LLM in Intellectual Property
   ____ Other

2. Technical degree is required.

3. Submit your resume, all transcripts (undergraduate, graduate and law school; photocopies are acceptable) and one writing sample.
HIRING FOR:

Menlo Park, CA

Website: www.gunder.com

Interview Criteria

1. Candidates:  
   \( X \) (80%) 2L \( X \) (20%) 3L
   
   ____ LLM in Intellectual Property
   
   ____ Other

2. Technical degree is not required. Candidates should have excellent academic credentials, strong interpersonal skills, extracurricular activities, prior work experience, strong business judgment and an entrepreneurial spirit.

3. Submit transcripts.
Knobbe Martens Olson & Bear LLP

HIRING FOR:

Irvine, CA
Los Angeles, CA
Riverside, CA
San Diego, CA
San Francisco, CA

Website: www.kmob.com

Interview Criteria

1. Candidates:  X (70%)  2L  X (30%)  3L
   ____  LLM in Intellectual Property
   ____  Other

2. A technical background sufficient to sit for the U.S. Patent and Trademark Office Bar is required.

3. Knobbe, Martens, Olson & Bear LLP proudly provides legal services to various U.S. governmental agencies and contractors, and as such Federal law requires the firm to request certain statistical gender/race/veteran status information from qualified applicants for employment. Providing the information is strictly optional and will not be considered in the hiring process. Applicants interested in providing this information should go to the firm’s website at www.kmob.com, click on “Lawyer Careers” and click on the link to email your statistical data to the Compliance Administrator.
HIRING FOR:

Palo Alto, CA
San Diego, CA
San Francisco, CA

Website: www.mofo.com

Interview Criteria

1. Candidates:  
   X 2L  
   X 3L  
   _____ LLM in Intellectual Property  
   _____ Other  

2. A technical degree is required.

3. Indicate office preference(s) on your resume.
HIRING FOR:

Menlo Park, CA

Website: www.orrick.com

Interview Criteria

1. Candidates:  X  2L   _____ 3L

_____ LLM in Intellectual Property

_____ Other

2. A technical degree is required.

3. Academics are a very important part of the firm’s hiring decisions. Students must be in the top 10-15% of their class. Equally important are characteristics showing strength of character, leadership and diversity. These characteristics are evident by leadership roles, Law Review, Moot Court participation, work experience, student activities and one’s personal and unique backgrounds.
HIRING FOR:

Phoenix, AZ
Tucson, AZ
Irvine, CA
Denver, CO
Las Vegas, NV
Salt Lake City, UT

Website: www.swlaw.com

Interview Criteria

1. Candidates:  
   X 2L  ____ 3L
   ____ LLM in Intellectual Property
   ____ Other

2. Technical degree is required.
HIRING FOR:
Mountain View, CA
Website: www.sughrue.com

Interview Criteria

1. Candidates:  
   
   X 2L  
   X 3L  
   _____ LLM in Intellectual Property  
   _____ Other  

2. A technical degree is required.
HIRING FOR:

San Francisco, CA  
Palo Alto, CA  
San Diego, CA  
Walnut Creek, CA  
Denver, CO  
Seattle, WA

Website: www.townsend.com

Interview Criteria

1. Candidates:  
   X 2L  
   X 3L  
   _____ LLM in Intellectual Property  
   _____ Other

2. A technical degree is required for candidates for patent prosecution positions.
HIRING FOR:

Palo Alto, CA

Website: www.wsgr.com

Interview Criteria

1. Candidates:  X  2L  X  3L

______ LLM in Intellectual Property

______ Other

2. A technical degree is required. Candidates should have a strong technical background, top undergraduate or post-graduate grades in the technical area, preferably top 30% or higher in law school class, and technical experience is a plus.